







COLLABORATE
INNOVATE

ELEVATE





Introduction to ECO's Employee Benefits Program

Today's Speakers

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Our Focal Points

- Benefit Plan Coverage
- Cost to Church and Employees
- Grant Assistance Program (GAP)
- Transition Process



ECO Mission and Objective

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We believe healthy ministry grows from healthy leaders!

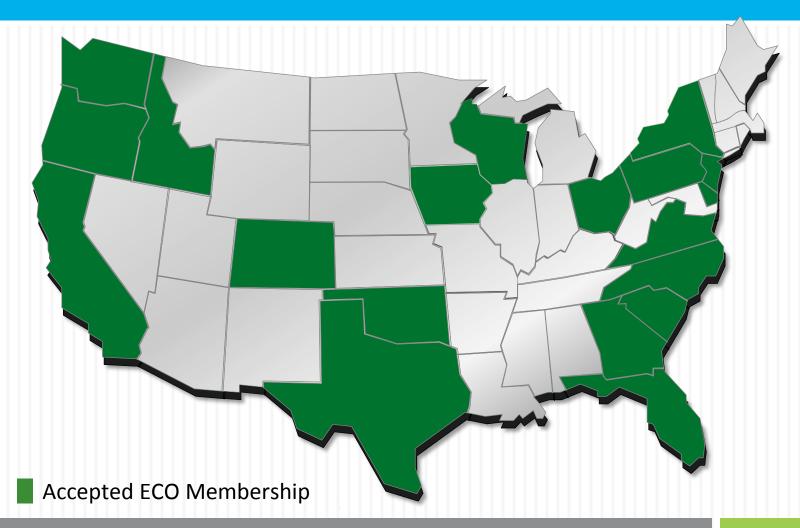
We are committed to offering a comprehensive benefits package that protects you and your family as you serve.

Our benefit program objective is to provide an affordable program for all eligible employees inclusive of:

- Comparable rates and benefits to the current Church employee benefit program
- Access to quality healthcare providers and facilities
- ENCOURAGING IMPROVEMENT OF HEALTH



ECO Membership





Employee Participation

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ECO's goal is to make available affordable and comprehensive health insurance coverage for Pastors and Church staff. To accomplish this goal, it is imperative all Churches support the ECO Health and Welfare plans.

Health Insurance is a key benefit provided by all major denominations in the U.S. today. A majority of these programs require full participation from their member Churches. By having the full participation requirement, the ECO program will capture enough membership to be viable in today's medical insurance marketplace.

When a Church joins ECO, their pastors and full-time employees will be required to participate in ECO's Health and Welfare plans. Full-time employees who have coverage elsewhere, such as their spouses' plans, will be allowed to waive coverage from the medical plan.



Church Plan Requirements

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For the 2012/2013 plan year, benefits and provisions are defined within the contract between the Church and the ECO.

Provisions:

- Agree to contribute 100% of the employee only coverage toward the cost of at least one of the four Medical Options
 - Pastors (dependent coverage will be provided by the church)
 - Full-time church staff
- Agree to contribute 100% for pastors and full-time church staff:
 - Basic Life/AD&D
 - STD/LTD
 - Employee Assistance Program
- Agree to offer as employer benefit program
 - Dental
 - Vision
 - Flexible Spending Account (FSA)



Plan year ends May 31, 2013 and the new program begins June 1, 2013



Benefit Plan Offerings

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Inception Plan Year: June 1, 2012 – May 31, 2013

| Required ECO Offerings | Church Leadership (Pastors, ECO Staff / Executive Team) | Church Staff | |
|-----------------------------|---|-------------------------|--|
| Medical Coverage | All Pastors and Full-Time | Employees | |
| Dental Coverage | Voluntary or Church Co | ontributes | |
| Vision Coverage | Voluntary or Church Co | ontributes | |
| Employee Assistance Program | Church Contributes 100% | | |
| Basic Life Coverage | Church Contributes | 100% | |
| Short-Term Disability | Church Contributes | Church Contributes 100% | |
| Long-Term Disability | Church Contributes | 100% | |
| Wellness Program | Offered on Voluntar | y Basis | |
| Long Term Care Coverage | Offered on Voluntar | y Basis | |
| Flexible Spending Account | Offered | | |



ECO Benefit Plan Provisions

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Eligibility for the ECO 2012/2013 employee benefit program would encompass:

- Eligible Active Employees:
- Hours per week:
 - Full Time

- Part Time
- Waiting Period:
- Termination Date:
- Dependent Children:

Pastors & Church Staff

Four alternatives available (elected by Church):

- 1. 25 hours
- 2. 30 hours
- 3. 35 hours
- 4. 40 hours

Minimum of 25 hours

Date of hire

End of the month

Covered up to the age of 26



These provisions would be the same across all benefits offered by the church.

Continuation Coverage will be available for the medical, dental, vision, and FSA plans. Pastors moving between churches will have the incoming church responsible for assisting in the cost of their Continuation Coverage to avoid lack of coverage.



On-line Enrollment Tool

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www.myecobenefits.com

You and your employees will have access to an *up-to-the minute* internet resource for the latest on your benefits. This portal was developed to help you understand the benefits available through the ECO, as well as ways to save money when you utilize the benefit programs, and important health information that can help you and your employees live better lives.

Online enrollment tool benefitsCONNECT®

- 24x7 web enrollment capability
- Employees select their benefits through a simple, paperless enrollment process
- Manage qualifying event changes throughout the year
- Save time and money with the efficiency of managing employee eligibility and benefit elections





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2012/13 Benefit Program



| 2012 / 13 Plan Year | OAPIN Plan #1 In-Network Only Plan | | |
|--|---|--|--|
| Network Coverage | In-Network Only | | |
| Preventive Care | 100%, No Deductible | | |
| Office Visits | PCP: \$25 Copay Specialist: \$45 Copay | | |
| Lab / X-Ray | Deductible then 20% | | |
| Emergency Room | \$200 Copay | | |
| Deductible | \$1,000 Individual / \$2,000 Family | | |
| Coinsurance | 80% / 20% | | |
| Out of Pocket Max (includes deductible) | \$3,000 Individual / \$6,000 Family | | |



| 2012 / 13 Plan Year | OAPIN Plan #1 In-Network Only Plan | | |
|------------------------------|---------------------------------------|--|--|
| Network Coverage | In-Network Only | | |
| Inpatient Services | Deductible then 20% | | |
| Outpatient Services | Deductible then 20% | | |
| Prescriptio | n Drugs (Value Rx Formulary) | | |
| Tier 1 / Generic | \$8 Copay | | |
| Tier 2 / Brand Formulary | \$40 Copay | | |
| Tier 3 / Brand Non-Formulary | \$70 Copay | | |
| Tier 4 Specialty | \$150 Copay | | |
| Mail Order | 2.5x Retail Copays (90 day supply) | | |



| 2012 / 13 Plan Year | | Plan #2 luctible Plan | OAP Plan #3 \$2,000 Deductible Plan | | |
|--|---|---|---|--|--|
| Network Coverage | Network | Non-Network | Network | Non-Network | |
| Preventive Care | 100%, No Deductible | Deductible then 40% | 100%, No Deductible | Deductible then 50% | |
| Office Visits | PCP: \$25 Copay Specialist: \$50 Copay Deductible then 40% Sp | | PCP: \$30 Copay Specialist: \$60 Copay | Deductible then 50% | |
| Lab / X-Ray | Deductible then 20% | % Deductible then 40% Deductible then 20% D | | Deductible then 50% | |
| Emergency Room | \$200 Copay | | \$250 Copay | | |
| Deductible | \$500 Individual / \$1,000 Family | \$1,000 Individual / \$2,000 Family | \$2,000 Individual / \$4,000 Family | \$4,000 Individual / \$8,000 family | |
| Coinsurance | 80% /20% | 60% /40% | 80% / 20% | 50% / 50% | |
| Out-of-Pocket Maximum (includes deductible) | \$2,000 / \$4,000 | \$4,000 / \$8,000 | \$4,000 / \$8,000 | \$8,000 / \$16,000 | |



| 2012 / 13 Plan Year | OAP Plan #2 \$500 Deductible Plan | OAP Plan #3 \$2,000 Deductible Plan | |
|---------------------------------|--------------------------------------|--|--|
| Network Coverage | In-Network | In-Network | |
| Inpatient Services | Deductible then 20% | Deductible then 20% | |
| Outpatient Services | Deductible then 20% | Deductible then 20% | |
| Preso | cription Drugs (Standard Form | ulary) | |
| Tier 1 / Generic | \$8 Copay | \$10 Copay | |
| Tier 2 / Brand Formulary | \$25 Copay | \$35 Copay | |
| Tier 3 / Brand Non-Formulary | \$50 Copay | \$60 Copay | |
| Tier 4 Specialty | \$100 Copay | \$120 Copay | |
| Mail Order | 2.5x Retail Copays (90 day supply) | | |



| 2012 / 13 Plan Year | OAP Plan #4 HSA Qualified Plan | | | |
|--|---|---|--|--|
| Network Coverage | Network | Non-Network | | |
| Preventive Care | 100%, No Deductible | Deductible then 50% | | |
| Office Visits | Deductible then 10% Deductible then 509 | | | |
| Lab / X-Ray | Deductible then 10% | Deductible then 50% | | |
| Emergency Room | In-Network Ded | In-Network Deductible then 10% | | |
| Deductible | \$3,000 Individual / \$6,000 Family | \$6,000 Individual / \$12,000 Family | | |
| Coinsurance | 90% /10% | 50% /50% | | |
| Out-of-Pocket Maximum (includes deductible) | \$ <i>5</i> ,000 / \$10,000 | \$10,000 / \$20,000 | | |



| 2012 /13 Plan Year | OAP Plan #4 HSA Qualified Plan | | |
|------------------------------|-----------------------------------|--|--|
| Network Coverage | In-Network | | |
| Inpatient Services | Deductible then 10% | | |
| Outpatient Services | Deductible then 10% | | |
| Prescription Drugs (S | tandard Formulary) | | |
| Tier 1 / Generic | Deductible then 10% | | |
| Tier 2 / Brand Formulary | Deductible then 10% | | |
| Tier 3 / Brand Non-Formulary | Deductible then 10% | | |
| Tier 4 Specialty | Deductible then 10% | | |
| Mail Order | 2.5X Retail (90 day supply) | | |



Medical Plan Premiums

| 2012 / 13 Plan Year | OAPIN #1 In-Network Only Plan | OAP #2 \$500 Deductible Plan | OAP #3 \$2,000 Deductible Plan | OAP #4 HSA Qualified Plan | |
|--------------------------|-------------------------------------|------------------------------------|--------------------------------------|---------------------------------|--|
| Employee Only | \$562.03 | \$701.34 | \$598.06 | \$425.28 | |
| Employee / Spouse | \$1,180.26 | \$1,472.80 | \$1,255.93 | \$990.89 | |
| Employee / Child(ren) | \$1,067.86 | \$1,332.54 | \$1,136.31 | \$854.80 | |
| Employee / Family | \$1,686.09 | \$2,104.01 | \$1 <i>,</i> 794.18 | \$1,356.63 | |



Healthcare Reform (PPACA)

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Upcoming Provisions in 2013 (not an all-inclusive list):

| Healthcare Reform Description | Due Date | | |
|--|---------------------------------------|--|--|
| Distribute uniform Summary of Benefits and Coverages (SBC) to participants | June 2013 | | |
| 60 – day advance notification of mid-year material modification to SBC content | 60 days prior to mid-year plan change | | |
| Employee notification of State Insurance Exchange | March 2013 | | |
| State Insurance Exchange open enrollment period begins | 4 th quarter 2013 | | |
| State Insurance Exchange begins actual operation for participants | January 1, 2014 | | |



Summary of Benefits and Coverages (SBC)

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Open Access Plus: SAMPLE Company
Summary of Benefits and Coverage: What this Plan Covers & What it Costs

Coverage Period:

Coverage for: Individual/Individual + Family | Plan Type: OAP

| | This is only a summary. If you want more detail about your coverage and costs, you can get the complete terms in the policy or plan document at | |
|----|---|--|
| b. | www.myCignaforhealth.com or by calling 1-866-494-2111 | |

| I and a second | | Title of the Matters |
|---|--|---|
| Important Questions | Answers | Why this Matters: |
| What is the overall deductible? | For in-network providers \$500 person / \$1,000 family; For out-of-network providers \$3,000 person / \$6,000 family. Does not apply to in-network preventive care, office visits, emergency room visits, in-network urgent care facility visits. Co-payments don't count toward the deductible. | You must pay all the costs up to the deductible amount before this plan begins to pay for covered services you use. Check your policy or plan document to see when the deductible starts over (usually, but not always, January 1st). See the chart starting on page 2 for how much you pay for covered services after you meet the deductible. |
| Are there other deductibles for specific services? | Yes. \$500 for out-of-network outpatient hospital visit; \$500 per admission for out-of-network hospital stay There are no other specific deductibles. | You must pay all of the costs for these services up to the specific deductible amount before this plan begins to pay for these services. |
| Is there an out-of-pocket limit on my expenses? | Yes. For in-network providers \$3,000 person / \$6,000 family; For out-of-network providers \$12,000 person / \$24,000 family. | The out-of-pocket limit is the most you could pay during a coverage period (usually one year) for your share of the cost of the covered services. This limit helps you plan for health care expenses. |
| What is not included in the out-of-pocket limit? Premium, balance-billed charges, penalties for no pre-authorization, co-payments, deductibles, and health care this plan doesn't cover. | | Even though you pay these expenses, they don't count toward the out-of-pocket limit. |
| is there an overall annual limit on what the plan pays? | No. | The chart starting on page 2 describes any limits on what the plan will pay for specific covered services, such as office visits. |
| Does this plan use a network of providers? | Yes. For a list of participating providers, see www.myCignaforhealth.com or call 1-866-494-2111. | If you use an in-network doctor or other health care provider, this plan will pay some or all of the costs of covered services. Be aware, your in-network doctor or hospital may use an out-of-network provider for some services. Plans use the term in-network, preferred, or participating for providers in their network. See the chart starting on page 2 for how this plan pays different kinds of providers. |
| Do I need a referral to see a specialist? | No. You don't need a referral to see a specialist. | You can see the specialist you choose without permission from this plan. |

Questions: Call 1-866-494-2111 or visit us at www.myCignaforhealth.com.

If you aren't clear about any of the bolded terms used in this form, see the Glossary. You can view the Glossary at www.cciio.cms.gov or call 1-866-494-2111 to request a copy.

1 of 8



Renewal Plan Highlights (as of June 1, 2013)

- ECO's plans will be compliant with the required Healthcare reform (PPACA) provisions (Three Provisions):
 - 1. Full Time Employee Status Change to 30 hours per week
 - 2. Medical plan design must be at least 60% actuarial equivalent (based on what the plan pays after the individual's copays, deductibles, and coinsurance)
 - Single only contributions do not exceed 9.5% of the employee's annual W2 wages
- Women's Expanded Preventive Care Services
- Regional Fee Schedule for monthly premiums
- Formal wellness program for currently enrolled churches



Women's Expanded Preventive Care Services

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Health plans will need to cover women's preventive services, including birth control, without copayments or deductibles.

Upon the June 1, 2013 renewal, the following additional preventive care services for women with no cost sharing will be covered:

- Annual well-woman visits
- Screening for gestational diabetes
- HPV DNA testing for women 30 years and older
- Sexually-transmitted infection counseling
- HIV screening and counseling
- FDA-approved contraception methods and contraceptive counseling
- Breastfeeding support, supplies, and counseling

We're here – when and how you need us



*Source: 2011 Dalbar

Some services not included in all plans – offered separately



Where can I get assistance to help me choose the right plan for my health needs?

Plan and Cost Comparison Tool on myCignaplans.com





Call the Cigna Enrollment Information Life toll free at: 1.800.401.4041

24 hours a day, 7 days a week

We invite you to call us during your enrollment period, We look forward to hearing from you.

CARING THAT YOU MAKE THE RIGHT CHOICE.

Need help deciding if Cigna coverage is right for you? The information you're looking for is just a phone call away!

A HELPFUL, FRIENDLY RESOURCE.

Learn more about the features and advantages of Cigna coverage. Call today and speak with a knowledgeable enrollment specialist for:

- Information on specific plans.
- Help finding participating doctors and other health care professionals
- Comparisons of all Cigna products and resources available to you.

This service is limited to providing information only. Enrollment cannot be completed through this line. Please contact your employer for enrollment instructions.



INTRODUCING THE SIMPLE, PERSONALIZED MyCigna MOBILE APP.

Your employees are busier than ever. At Cigna, we get that. While we can't wave a magic wand and make all the frustrating, time-consuming aspects of their lives go away, we can give them a tool to help make their livers easier. And healthier

The myCigna Mobil App gives people a simple way to personalize, organize and access their family's important health information – on the go It helps put them in control of their health, so they can get more out of life.



little App. BIG FEATURES.

Health care professional directory

- Search for a doctor or health care facility from the Cigna national network and compare quality-of-care ratings
- · Access maps for instant driving directions
- Quickly connect with Cigna 24/7/365 customer service

ID cards

- · Quickly view medical ID cards (front and back) for entire family
- · Easily print, email or scannight from smartphone

Claims

- · View and search recent and past medical claims
- Bookmark and group medical claims for easy reference

Drug search

- Look up and compare actual costs at over 60,000 pharmacies nationwide
- Find closest pharmacy location using GPS
- · Research medications and dosages
- · Speed-dial Cigna Home Delivery Pharmacy

Account balances

- · Access and view health fund balances
- · Review medical plan deductibles and coinsurance

Get the myCigna Mobile App from the App Store or Google Play.

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MyCigna.com (Also en Español)



REVIEW MY COVERAGE

MANAGE CLAIMS & BALANCES

FIND A DOCTOR OR SERVICE

CIGNA HOME **DELIVERY PHARMACY** ESTIMATE HEALTH CARE COSTS

MANAGE MY HEALTH





Please note: Each person taking the Health Assessment must register separately on myCigna, and then log in with their own User ID and Password.

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View 5 reasons to complete your health assessment. 🔊

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ID Cards

Request a new ID card or print a temporary one.

Get started now



Earn Points, Get Rewards

The CIGNA Incentive Points program rewards you for taking steps to improve your health. Start earning rewards today. 🗗



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Claims & Account Balances

Track claims and balances



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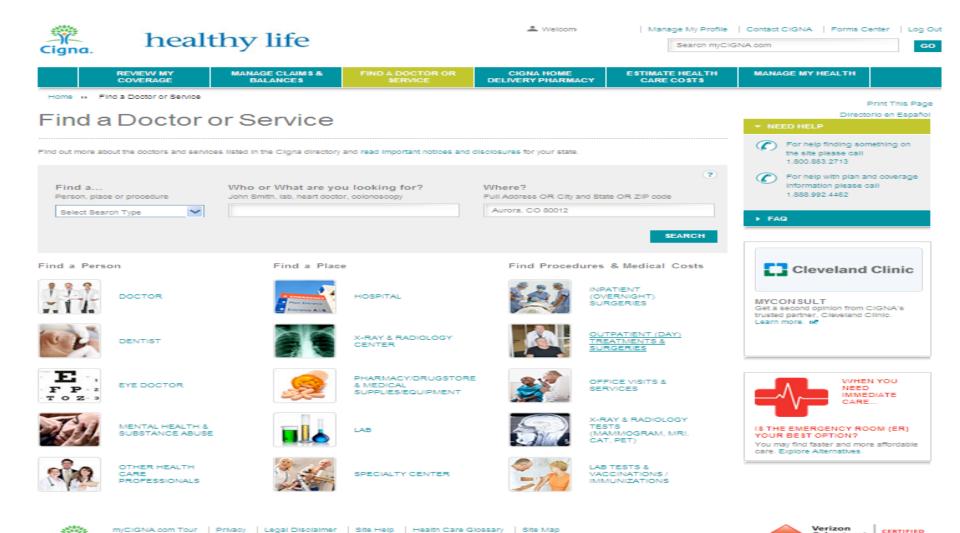
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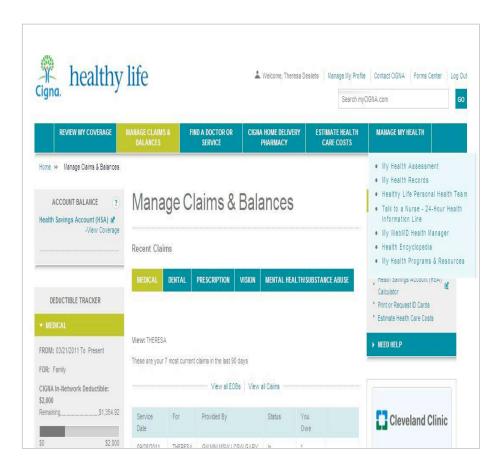
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We help you understand and track your health care expenses online

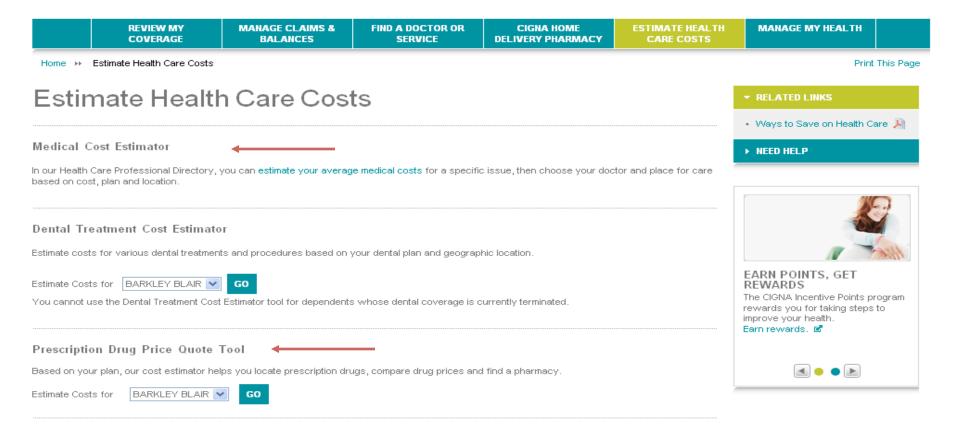
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Be a wise consumer, take control of your health care cost





Take a Tour

HOW TO NAVIGATE MYCIGNA GET ANSWERS TO COVERAGE QUESTIONS TRACK CLAIMS & ACCOUNT ACTIVITY

8 SERVICES

LEARN TO LIVE A HEALTHIER LIFE MANAGE MY PROFILE



Take a tour of myCIGNA

Looking for a little guidance on myClGNA.com? Taking a site tour will help you get around myClGNA.com faster and easier. Learn to check your coverage, get claim statuses, find account balances, search for a doctor, update your address and more. Choose a section above to begin.



CLOSE SITE TOUR





Dental Plans (Cigna)

| 2012/2013 Plan Year | DMO (Plan #1) | PPO (Plan #2) | | PPO (P | Plan #3) |
|-------------------------|--------------------------------------|------------------------|-----------------------|------------------------|-----------------------|
| Network | Network Only | Network | Non-Network | Network | Non-Network |
| Deductible | None | \$50 / \$150 | \$50 / \$150 | \$50 / \$150 | \$50 / \$150 |
| Deductible Applies | N/A | Basic ar | nd Major | Basic and Major | |
| Annual Max | None | \$1, | \$1,000 | | ,500 |
| Diagnostic / Preventive | Copay schedule from \$0 -\$50 | 100%, No Deductible | 80%, No Deductible | 100%, No Deductible | 80%, No Deductible |
| Basic Services | Copays range from \$17 - \$110 | Deductible then 80% | Deductible then 60% | Deductible then 80% | Deductible then 60% |
| Major Services | Copays range from \$100 - \$515 | Deductible then 50% | Deductible then 40% | Deductible then 50% | Deductible then 40% |
| Orthodontia | Copays range from \$195 - \$3,330 | Not Covered | | 50% up | to \$1,000 |

Church can elect to contribute to the plan or have it as voluntary (100% employee paid)



Life and Disability Plans

| 2012/2013 Plan Year | Benefit Plan — CIGNA Group Insurance | | |
|-----------------------|---|---|--|
| | Plan #1 | Plan #2 | |
| Basic Life / AD&D | Pastors: Flat \$152,000 (inclusive of housing allowance) Church Staff: 1X annual salary | Pastors: Flat \$152,000 (inclusive of housing allowance) Church Staff: 2X annual salary | |
| Voluntary Life / AD&D | Employee: \$10,000 increments, Guarantee Issue up to \$100,000 Spouse: \$5,000 increments, Guarantee Issue up to \$25,000 Child: \$1,000 increments, Guarantee Issue up to \$10,000 | | |
| Short Term Disability | 60% benefit, 30 day elimination period, 90 day benefit Pastors: \$1,200 per week Church staff: \$875 per week | | |
| Long Term Disability | 60% benefit, 90 day elimination period, 2 year own occupation benefit Pastors: \$5,000 per month Church staff: \$3,800 per month | | |



Vision Plan (EyeMed)

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| 2012/2013 Plan Year | Vision Plan — EyeMed (Select Network) | |
|---------------------|--|-------------------------------------|
| Network | Network | Non-Network |
| Eye Exam | \$10 Copay, Once every 12 months | Reimbursement, Once every 12 months |
| Lenses | \$25 Copay, Once every 12 months | Reimbursement, Once every 12 months |
| Frames | \$130 allowance, Once every 24 months | Reimbursement, Once every 24 months |
| Contact Lenses | \$130 allowance, Once every 12 months | Reimbursement, Once every 12 months |

Church can elect to contribute to the plan or have it as voluntary (100% employee paid)



Flexible Spending Account

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You pay NO TAXES on the amount you put into a Tax Free Spending Account

- Healthcare Flexible Spending Account \$2,500 Annual Maximum
 (out of pocket medical, dental, vision, and over-the-counter expenses)
- Dependent Care Flexible Spending Account (child daycare and adult dependent care)
- Eligible Expenses
 - Medical: medical doctor fees, office visit charges, annual physical exams, x-rays, lab
 - Vision: vision exams, cost of frames and lenses, contact lenses
 - Dental: exams, x-rays, fillings, crowns, braces
 - Chiropractors, Acupuncturists



Value-Add Benefits

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These benefits are provided at no cost to the church or its members

Value - Add Benefits

Employee (Life) Assistance Program – Cigna Behavioral Health

Will Preparation – CIGNA WillPrep

Travel Assistance – Cigna Secure Travel

Wellness - healthyou



Grant Assistance Program (GAP)

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What Is It: The Grant Assistance Program (GAP) is available to the Church to provide benefits for the Pastors and Church Staff currently enrolled on the BOP medical plan prior to the Church's transition date to joining the ECO.

Who Is Eligible: The GAP offers assistance for qualified participants based on the availability of funds.

What Resources Does It Provide:

- Pastoral Premium Assistance Helps pay premiums for lower income pastors
- Healthcare Hardship Assistance Helps pay catastrophic claims towards the Deductible and Out of Pocket Maximum

How to Obtain: To apply for a grant, the participant will need to complete a GAP application form.



Transition to ECO

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How to Participate in the ECO Employee Health and Welfare Program

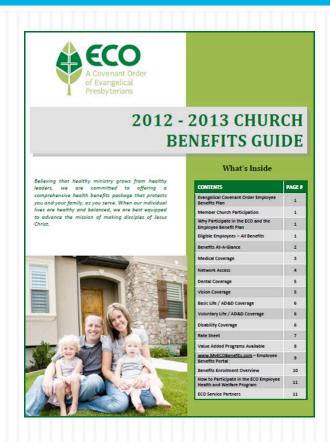
Steps

- 1. Review the ECO Employee Benefits Appendix which is the primary governing document for administration of the Plan
- 2. Sign, where designated on the Appendix, your Affirmation of Participation
- 3. Submit to the ECO for Church membership acceptance
- 4. Upon ECO notifying, in writing, acceptance of membership
- Church to complete a Benefit's Application with its benefit plan elections and acceptance of the Appendix
- 6. Submit application to the ECO for approval
- 7. Upon ECO notifying, in writing, acceptance of Benefit's Application
- ECO's Employee Benefit Plan's administrator; Benefit Services Group (BSG), will
 contact group to finalize benefits election, plan effective date and assist with the
 on-line enrollment process.



Benefits Program Guide

- About Your Benefits
- Medical, Dental, Vision Insurance
- Health and Wellness information
- STD and LTD Insurance
- Life and AD&D Insurance
- Voluntary Plans
- And more...





Thank You









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